

## Awards

**Standard Roofing Company** has earned high praise and formal recognition from the major manufacturers in our industry:

- Elite Contractor: Tremco
- Master Contractor: Firestone
- Master Select Contractor: GAF
- Excellence in Single-Ply: Carlisle SynTec
- Inner Circle of Quality: Firestone
- RSI Hall of Fame: *RSI Magazine*
- Advantage Contractor: Johns Manville

## History

**Standard Roofing Company** was founded in Montgomery, Alabama in June, 1945. Our core values are the underpinnings of **Standard's** mission to provide "...building envelope solutions". The mission resonates throughout the Company, as **Standard Roofing** crews work across the Sunbelt, responding to customers' needs anytime, anywhere. The Company anticipates future growth as it forges strong relationships with an ever-growing list of great customers. (Please read our complete History at [www.standardtaylor.com](http://www.standardtaylor.com))



"...building envelope solutions"

[www.standardtaylor.com](http://www.standardtaylor.com)



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Montgomery • Birmingham  
Pensacola • Gulfport • Lexington

"...building envelope solutions"

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# Standard Roofing Company

Since 1945, "...Committed To Our  
Customers' Success"

Montgomery • Birmingham  
Pensacola • Gulfport • Lexington

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## Our Vision

**Committed to our Customers' Success**

## Our Customers

Since 1945, industrial, institutional and commercial customers across the Sunbelt have called on **Standard Roofing Company** to solve problems. For over 60 years, **Standard Roofing** has done just that! We maintain ongoing relationships with world-class organizations including International Paper, Koch Foods, Southern Company, Hyundai, Wells Fargo, SABMiller and Honeywell.

## Our Mission

Everyday, to provide you “...**building envelope solutions**”. From service/maintenance to comprehensive reroofing or new construction programs - **Standard Roofing Company** covers you like no other.

## Core Values

- Safety
- Quality
- Sustainable, ethical business practices
- Develop our people
- Unsurpassed customer service
- Community involvement

## Safety Standards

**Safety** is our top priority, and our Safety record proves it! **Standard Roofing Company** employees adhere to a stringent Safety Program. Training, testing, awards and discipline are the building blocks of our program. **Standard Roofing** is one of the very few firms in its industry to maintain a full-time, staff Safety Director.

## Quality

**Standard Roofing Company** tops every project, from the smallest to the largest, with the same thing – **QUALITY**. We work on factories, shopping centers, schools, hotels, office buildings and government installations daily. Our Quality Control Program is second to none. We utilize system-manufacturer controls, as well as a third-party inspector and an in-house, Quality inspection program, to reinforce our constant, “Drive for Excellence”.

## Risk Management

We are insured up to \$2 million on our projects, with a \$10 million umbrella. Our preferred bonding status, with triple-A-rated companies offering the best bond rate available in our industry, is a testament to our fiscal responsibility. There **is** strength in **Standard's** numbers!

## Key Financial Indicators

<b>Standard Roofing</b>	vs.	<b>The Industry</b>
3.53	Quick Ratio	.9
3.67	Current Ratio	1.5

*Source: Dunn & Bradstreet*

## Roof Applications

**Standard Roofing Company** is a Preferred Applicator for a variety of built-up, single-ply, metal and coating manufacturers including:

Garland	TopCoat
Johns Manville	Firestone
Carlisle	Sarnafil
McElroy Metals	Tremco

## 24/7/365 Response

As emergencies arise for our customers, **Standard Roofing Company** stands with a ready response. Our **24/7/365 Customer Helpline** is accessed by dialing 1-800-239-5705. During normal business hours, there is a direct response from our switchboard operator. An auto-attendant is programmed for nights/weekends/holidays. The auto-attendant requests dialing “7” for the customer to leave its emergency message, which is routed directly to our on-call manager, who returns calls within 25 minutes. Indeed, one recent emergency call, placed by one of our large industrial customers at 1:45 a.m. on a rainy Saturday morning, resulted in **Standard's** on-site presence in that customer's facility at 2:20 a.m. the same morning.

## Green Technologies

The response to high oil prices is, “Think Green”! Green roof choices cover a wide range of price points and levels of complexity – from the extensive “Garden Roof”, to “brite-white” membranes, or white elastomeric coatings for existing membrane and metal roof systems. Energy savings, LEED achievements and environmental responsibility can also be realized through investments in additional roof insulation, roof-top ventilation and sky-windows; additionally, we can offer options for recycling used materials, and the use of new products composed of recycled materials. **Standard Roofing Company** works with customers to help identify “green” opportunities, consistent with the individual needs of each customer.